12575 W. Bayaud Ave Lakewood, CO 80228

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Date/Time: January 9, 2025, 9:00 AM - 11:00 AM

Location: Hybrid In-person/Teams Mile High Flood District

12575 W. Bayaud Ave., Lakewood, CO 80228

GENERAL MEMBER MEETING MINUTES:

1. Call to Order - Danny Elsner, Dewberry

- A. Main Focus 2025 Budget approval
- B. 2025 Yearly Plan creation Danny provided an overview the 2025 Yearly Plan can be found under the events tab on the CASFM website

2. Secretary - Jeremy Deischer, ICON

- A. Check for quorum A quorum of the board was present with Danny Elsner (Chair), Jen Winters (Vice-Chair), Jeremy Deischer (Secretary), Melanie Walter (Metro Rep) present in person. Frans Lambrechtsen (Treasurer), Andrew Fisher (NE Rep), and Jordan Becker (SE Rep) present remote.
- B. Approval of last meetings minutes The meeting minutes were approved without comment.

Treasurer's Report - Frans Lambrechtsen, Kimley-Horn 3.

- A. 2024 Profit & Loss/Cash Flow Update Frans reviewed the attached P&L and Cash Flow Update. All conference expenses have been paid at this time, as well as dispersing the scholarship funds to the award recipients. The ending balance was ~\$227,000 which is approximately \$100,000 higher than the previous year as the organization continues to aim to build the surplus to support ongoing efforts.
- B. 2025 Draft Budget Approval The most notable change since the previous general membership meeting was the increase of the conference expenses from \$250,000 to \$285,000 and the annual conference general from \$20,000 to \$30,000. Jason Messamer provided an update these number include a 10% contingency for the conference budget. A vote was held to approve the 2025 budget, which passed unanimously with the seven present board members: Danny Elsner, Jen Winters, Frans Lambrechtsen, Jeremy Deischer, Melanie Walter, Jordan Becker, and Andrew Fisher.
- C. New accountant CASFM has contracted with a new accounting firm with more experience working with non-profits to consolidate the financial services previously held by multiple firms.

4. Vice Chair - Jen Winters, MHFD

A. Highlight Regional and Committee Reports - Jen Winters summarized the winter newsletter that had been published which can be found on the CASFM website (Link to Winter Newsletter). Dan Hill summarized membership was ahead of overall numbers and renewals from last year. Currently, the organization has 1300 members, and around 90% renewed for the year.

Regional Representative Reports (see attached reports) 5.

A. Northeast Region – Andrew Fisher, Olsson

Chair Danny Elsner, PE, CFM Dewberry 990 South Broadway, Suite 400 12575 W. Bayaud Ave. Denver, CO 80209 (303) 951.0639 eelsner@dewberrv.com

Vice Chair Jennifer Winters, PE, CFM Jeremy Deischer, PE Mile High Flood District Lakewood, CO 80228 (303) 285.9063 iwinters@mhfd.org

Secretary ICON Engineering, Inc. 7000 S. Yosemite St., Suite 120 Centennial, CO 80112 (303) 221.0802 idesicher@iconena.com

Treasurer Frans Lambrechtsen, PE, CFM Kimley-Horn 6200 S. Syracuse Way, Suite. 300 Greenwood Village, CO 80111 (720)484.4558 frans.lambrechtsen@kimlev-horn.com

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- C. Northwest Region Lisa Froshaug, Grand Junction
- D. Metro Region Melanie Walter, Arvada
- E. Southeast Region Jordan Becker, Matrix

6. **Committee Reports (see attached reports)**

- A. Annual Conference Jason Messamer, CSU Jason provided an update the registration fee for the conference is anticipated remain the same as last year. The call for abstracts will be sent next month and due near the end of April. Both the '25 and '26 conferences will be held at Steamboat. Sarah Hougland is in talks with several venues for the 2027 conference. The committee is looking for ideas on possible field trips near Steamboat. Please reach out to Jason with any ideas.
- B. Floodplain Management Monica Bortolini, Longmont & Connor Johnson, AECOM
- C. Colorado Flood TAP Brian Varrella, CDOT
- D. Outreach and Training Andrew Kutsch, RESPEC & Katie Kerstiens, MHFD
- E. Stormwater Quality Candice Owen, MHFD & Sara Johnson, Muller
- F. Scholarship –Selena Klosowki, Denver; Ben Liu, Matrix, & Madison Stewart, Olsson
- G. Young Members Group Pieter van Leeuwen, Loewen & Luke McLean, Kimley-Horn
- H. Membership Dan Hill, MHFD
 - 1. Membership renewal update
- I. Website - Katie Kerstiens, MHFD

7. ASFPM Update - Danny Elsner, Dewberry

- A. Chapter All Call, January 22, 2025 Danny Elsner, Dewberry to present a quick discussion on copyright issues
- May 18-22, 2025 New Orleans Jen Winters, MHFD to attend tentatively

8. **Old Business**

- A. Consultant Conference Support/Executive Assistant (Shea Thomas) Shea provided an update on the Executive Administrator position and how she has interviewed volunteers involved in the conference committee to develop a task list and timeline for conference-related activities. Shea has also been tracking tasks per hour to help the organization track the number of hours CASFM should anticipate when they advertise for the position.
- B. New Committee Group being formed by Melanie Walter, Arvada for municipal support in the same for as our Colorado Flood TAP (MSWaP) - Melanie Walter will send an email blast in the coming months to gage interest.
- C. Stormwater Quality Committee investigating continuing education certification opportunities
- D. Conference attendance vs. membership growth This comparison will be completed into the future as possible future conference venues are evaluated.
- E. Scholarship Committee continues to gameplan to increase funds raised to increase the amount of scholarships they can offer this year.

9. **New Business**

OFFICERS

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- A. CASFM Mentor-Protege Program Emily Villines, Calibre & Claire Paschke, Kimley-Horn Emily provided an update the program will soon be released. Right now, the target is end of January to open the application process, with match matching to happen in mid Feburary.
- B. Advertisement for the Executive Administrator some time this year
- C. Community Service Event The stormwater quality committee had discussed an organization-wide community service event. More details to be provided after some additional coordination on what type of event will be held.

10. Next 3 meetings

- A. Thursday, March 13th, 2025, 9-11am at Jacobs, 6312 S. Fiddlers Green Circle, Suite 300N, Greenwood Village, CO 80111
- B. Thursday, May 8, 2025, 9-11am at City of Loveland, 2525 W. 1st Street, Loveland, CO 80537
- C. **TBD**, Friday, July 11, 2025 (potentially 11am) at Steamboat Grand conference center followed by a site visit

11. Adjourn

Colorado Assn of Stormwater and Floodplain Managers, Inc. CASFM Profit & Loss Budget vs. Actual - 2024 January through December 2024 (Bank Statement)

Accrual Basis January through December 2

	Actual		Budget		\$ Over Budget		% of Budget
Ordinary Income/Expense							
Income							
43400 - Direct Public Support 43415 - Direct Scholarship Contributions	4,738.55		4,000.00		-738.55		118.5%
Total 43400 - Direct Public Support		4,738.55		4,000.00		-738.55	118.
45000 - Investments							
45030 - Interest-Savings	55.40		65.00		9.60		85.2%
Total 45000 - Investments		55.40		65.00		9.60	85.
47200 - Program Income							
47230 - Membership Dues	53,197.30		41,700.00		-11,497.30		127.6%
47240 - Annual Conference Fees	319,203.23		250,000.00		-69,203.23		127.7%
47245 - Annual Conference Sponsorships	88,425.00		70,000.00		-18,425.00		126.3%
47250 - Workshop/Training Fees							
47251 - Lunch & Learns, Courses, Trainings	47,455.96		50,000.00		2,544.04		94.9%
47260 - Water Quality Fieldtrip Fees	350.00		500.00		150.00		70.0%
47275 - Socials Sponsorships/Registration Fees	500.00		0.00				
47280 - Seminar/Training Sponsorship	1,410.00						
47285 - Scholarship Sponsorships/Fund Raising Fees	11,732.34		5,000.00				
Total 47250 - Workshops Fees	61,448.30		55,500.00		-5,948.30		110.7%
Total 47200 - Program Income		522,273.83		417,200.00		-105,073.83	125.
Total Income		527,067.78		421,265.00		-105,802.78	125.
Expense							
62100 - Contract Services							
62110 - Accounting Fees	1,415.00		2,100.00		685.00		67.4%
62140 - Legal Fees	2,500.00		0.00		-2,500.00		0.0%
Total 62100 - Contract Services		3,915.00		2,100.00	-	-1,815.00	186.
62200 - Dues and Subscriptions							
62210 - ASFPM Dues	1,400.00		700.00		-700.00		200.0%
Total 62200 Dues and Subscriptions		1,400.00		700.00		-700.00	200.
64000 - Annual Conference							
64100 - Annual Conference Hotel Reservation	0.00		30,000,00		30,000,00		0.0%
64200 - Annual Conference Costs	313,724.05		240,000.00		-73,724.05		130.7%
64300 - Annual Conference General	16,407.83		30,000.00		13,592.17		54.7%
Total 64000 - Annual Conference	10,407.85	330,131.88	30,000.00	300,000.00	15,582.11	-30,131.88	110.
65000 - Operations		330,131.00		300,000.00		-30,131.00	110.
63400 - Membership & Database Coordination	2,592.00		2,600.00		8.00		99.7%
63500 - News Letters	2,592.00		2,600.00		0.00		0.0%
65020 - Postage, Mailing Service	26.58		0.00		-26.58		0.0%
65040 - Supplies	0.00		0.00		0.00		0.0%
65120 - Insurance - Liability, D and O	2,216.00		2,200.00		-16.00		100.7%
65150 - Credit Card Fees							
65151 - Credit Card Fees - Monthly	1,297.04		1,000.00		-297.04		129.7%
Total 65151 - Credit Card Fees	1,297.04		1,000.00		-297.04		129.7%
65200 - Website Hosting and Domain	35.99		500.00		464.01		7.2%
65205 - Website Maintenance	1,500.00		2,100.00		600.00		71.4%
65210 - Conference Management Software	6,004.80		11,000.00		4,995.20		54.6%
65300 - Bank Fees	90.00		150.00		60.00		60.0%
68305 - Membership Meetings	0.00		0.00		0.00		0.0%
70000 - Zoom Account (Misc.)	392.21		150.00		-242.21		261.5%
Total 65000 - Operations		14,154.62		19,700.00		5,545.38	71.
65500 - ASFPM National Conf		735.00	2,500.00	0.00		-735.00	0.
66000 - Workshops							
66100 - Workshops - Lunch & Learn	0.00		0.00		0.00		0.0%
66150 - Water Quality Fieldtrip	586.22		500.00		-86.22		117.2%
66200 - Workshops - Outreach & Training	48,015.81		39,000.00		-9,015.81		123.1%
66300 - Workshops - Seminar	1,410.00		0.00		-1,410.00		0.0%
66400 - Workshops - CASFM Toastmasters	245.87		500.00		254.13		49.2%
Total 66000 - Workshops		50,257.90		42,500.00		-7,757.90	118.
68000 - Socials							
68100 - Metro Socials	1,552.73		1,250.00		-302.73		124.2%
68200 - Northeast Socials	558.61		1,000.00		441.39		55.9%
68300 - Southwest Socials	0.00		800.00		800.00		0.0%
68400 - Southeast Socials	825.77		500.00		-325.77		165.2%
68500 - Northwest Socials	0.00		500.00		500.00		0.0%
68600 - Young Members Social	1,126.56		2,500.00		1,373.44		45.1%
Total 68000 - Socials		4,063.67		6,550.00		2,486.33	62.
68800 - Donations							
68920 - ASFPM Foundation	965.73		750.00		-215.73		128.8%
68930 - Research	5,000.00		5,000.00		0.00		100.0%
68940 - Misc.	0.00		0.00		0.00		0.0%
68950 - Disaster Relief	10,000.00		10,000.00		0.00		1.00
Total 68800 - Donations		15,965.73		15,750.00		-215.73	101.
	10,000.00			.,			
	10,000.00	15,305.75					
69000 - Scholarships 69200 - Ben Urbonas Scholarship	8.000.00	10,300.73	4.000.00		-4.000.00		200.0%
69000 - Scholarships 69200 - Ben Urbonas Scholarship	8,000.00	10,300.70			-4,000.00 -4,000.00		
69000 - Scholarships 69200 - Ben Urbonas Scholarship 69300 - CASFM Family Scholarship		10,800.70	4,000.00		-4,000.00 -4,000.00 0.00		200.0%
69000 - Scholarships 69200 - Ben Urbonas Scholarship 69300 - CASFM Family Scholarship 69400 - Undergrad Scholarship	8,000.00 8,000.00 4,000.00	13,363.13			-4,000.00		
69000 - Scholarships 69200 - Ben Urbonas Scholarship 69300 - CASFM Family Scholarship 69400 - Undergrad Scholarship 69500 - Scholarship Fund Raising Expenses	8,000.00 8,000.00	25 709 89	4,000.00	12 000 00	-4,000.00	-13 709 89	200.0%
69000 - Scholarships 69200 - Ben Urbonas Scholarship 69300 - CASFM Family Scholarship 69400 - Undergrad Scholarship 69500 - Scholarship Fund Raising Expenses Total 69000 - Scholarships	8,000.00 8,000.00 4,000.00	25,709.89	4,000.00		-4,000.00		200.0% 100.0% 214.
69000 - Scholarships 69200 - Ben Urbonas Scholarship 69300 - CASFM Family Scholarship 69400 - Undergrad Scholarship 69500 - Scholarship Fund Raising Expenses Total 69900 - Scholarships Total Expense	8,000.00 8,000.00 4,000.00	25,709.89 446,333.69	4,000.00	399,300.00	-4,000.00	-47,033.69	200.0% 100.0% 214. 111.
69000 - Scholarships 69200 - Ben Urbonas Scholarship 69300 - CASFM Family Scholarship 69400 - Undergrad Scholarship 69500 - Scholarship Fund Ralsing Expenses Total 69000 - Scholarships	8,000.00 8,000.00 4,000.00	25,709.89	4,000.00		-4,000.00		200.0% 100.0% 214.

	12/29/2023	12/31/2024
Checking	\$ 148,685.95	\$ 226,864.64
Money Market (Family Scholarship)	\$ 24,101.70	\$ 20,157.10
Combined	\$ 172,787.65	\$ 247,021.74

Cash Flow Projection CASFM

Starting date
Cash balance alert minimum \$ 1

68930 \$

69500 \$

69000 \$ 12,000.00

\$ 399,300.00

5,000.00 Researh Grant (2 @ \$2500)

Scholarships (3 @ \$4000)

Cash on hand (end of month)

Scholarship Fund Raising Expenses
TOTAL CASH PAID OUT

68950 \$ 10,000.00 Disaster Relief (2 @ \$5000)

Jan-24

4,000

6.500

130,274.53

146,185.95

4.00

8,50

125,015.79

4.00

4,07

121,160.87

4,922

124,819.47

1,670

131,211.99

May-24 Jul-24 Oct-24 Nov-24 Jun-24 Sep-24 Total P&L Code Annual Budget Cash on hand (beginning of month) 148,686 146,186 130,27 125,016 121,161 124,819 131,212 225,609 323,798 423,016 346,053 208,510 229,625 Jul-24 Feb-24 Mar-24 Apr-24 May-24 Jun-24 Aug-24 Sep-24 Oct-24 Nov-24 43415 \$ 4.000.00 Direct Scholarship Contributions 4.000 4.69 4.738.5 47285 \$ 5,000.00 Scholarship Sponsorships/Fund Raising Fees 4,647 11,732.34 45030 \$ 65.00 Money Market Interest (Scholarship Accnt) 5.65 4.7 5.13 4.63 4.94 4.83 55.40 4.7 5.46 4.97 47230 \$ 41,700.00 Membership Dues 6,930 280 282 320 600 22,53 21,26 53,197.30 102,950 47240 \$ 250,000,00 Annual Conference Fees 19.246 110.455 77.446 319.203.23 47245 \$ 70,000.00 Annual Conference Sponsorships 82.67 88,425.00 47251 \$ 50,000.00 Lunch&Learn, Course, Trainings 2,875 2,121 7,425 7,425 15,675 82! 6,16 47,455.96 47260 \$ 500.00 Water Quality Field Trip Fees 350 350.00 47275 \$ Social Sponsorships/Registration Fee 500.00 Seminar Sponsorship/Registration Fee 47280 \$ 1.410.00 TOTAL CASH RECEIPTS 4.000 9,811 3.246 215 8 580 8.062 117,920 110.130 110,780 84,664 18,749 27,488 27,422 527,067.78 \$ 421,265.00 Total cash available 152,686 155,997 133,520 125,231 129,741 132,882 249,132 335,740 434,578 507,680 364,802 235,998 257,047 Feb-24 Mar-24 Jul-24 Apr-24 May-24 Aug-24 Sep-24 Oct-24 62110 \$ 2,100.00 Accounting/Tax Prep 1,415.00 62140 \$ Legal Fees 2.50 2,500.00 62210 \$ 700.00 ASFPM Dues 1,400.00 64100 \$ 30,000.00 Annual Conference Hotel 64200 \$ 240,000,00 Annual Conference Costs 144,940 308.404.05 3.750 153,155 3.920 2.640 64300 \$ 30,000.00 Annual Conference General (Reimburse) 21,727.83 63400 \$ 2,600.00 Membership Database Coord (Wild Apricot) 2.592 2,592.00 65151 \$ 1,000.00 Credit Card Fees 1,297.04 65200 \$ 500.00 Website Hosting and Domain (Bluehost) 35.99 65205 \$ 2,100.00 Website Maintenance (Small Giants) 1,500.00 5.850 65210 \$ 11,000.00 Confernce Software (Socia/Webex) 6.004.80 65300 \$ 150.00 Bank Fee 88.03 65120 \$ 2,200.00 Insurance (Lawyers Choice & Auto Owners) 2,216.00 65020 \$ 26.5 70000 \$ 150.00 Miscellaneous (Zoom, Other) 392.21 65500 \$ 2,500.00 ASFPM National Conference (Chair & volunteers) 735.00 66150 \$ 500.00 Water Quality Field Trip 586.22 237 66200 \$ 39,000.00 Workshops - Training 48.015.83 Workshops - Seminars (NW Region) 1,410 66300 \$ 1,410.00 66400 \$ 500.00 CASEM Toastmasters 245.8 68100 \$ 1,250.00 68100 - Metro Socials 1,552.73 68200 \$ 1,000.00 68200 - Northeast Socials 558.61 68300 \$ 500.00 68300 - Southwest Socials 0.00 68400 \$ 800.00 68400 - Southeast Socials 825.77 68500 \$ 500 00 68500 - Northwest Socials 0.00 68600 \$ 2,500.00 68600 - Young Members Social 1,126.56 68920 \$ 750.00 ASPEM Donation 765.7 965.7

10000

23,523

225,609.25

11,94

323,798.35

11,562

423,016.00

161,627

346,052.68

156,292

208,509.93

7,500.00

10,000.00

24,000.00

446,331.72

5,709.89

12,00

30,125

226,922.01

6.37

229,624.98

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REGIONAL REPRESENTATIVE, COMMITTEE, AND MISC. REPORTS, JANUARY 9, 2025

REGIONAL REPRESENTATIVE REPORTS

Northeast Region: Andrew Fisher, Olsson (afisher@olsson.com)

- May General Membership meeting is tentatively scheduled to be in the City of Loveland
- Networking event to occur in April/May

Southwest Region: Russell Anderson, MBI (Russell.Anderson@mbakerintl.com)

• There has been interest expressed in training specific to 2D BLE and how to work with BLE data, rain on grid, and unsteady 2D models. The feedback indicates that attendance at previous CASFM 2D training wasn't addressing these needs. Recommended that there could be two topic courses: 1) intro level (2-3 day) and 2) rain on grid (1 - 2 day) specialty.

Northwest Region: Lisa Froshaug, Grand Junction (<u>lisafr@gicity.org</u>)

- A lunch and learn, showcasing the documentary Water in the Desert: The Grand Valley and its Rivers, which tells the story of the evolving relationship between the Grand Valley and the Gunnison and Colorado Rivers, is being planned for the month of February
- Annual Western Slope in spring

Metro Region: Melanie Walter, Arvada (<u>mwalter@arvada.org</u>)

- Municipal Stormwater Partnership (MSWaP) is a potential committee to bring municipalities
 across Colorado into a knowledge sharing platform that assists capital and development
 review staff who oversee public and private stormwater infrastructure. Its mission is to
 answer the question of "what do other municipalities do?" Contact mwalter@arvada.org
 with any thoughts of format or structure.
- Upcoming Metro social on April 10th from 4:30-6:30pm at the Merrick Office Building in the
 Denver Tech Center. Christi Wisleder from Merrick will be presenting "Launch a Grassroots
 Mentor Program" which focuses on creating or growing employee driven peer mentor
 programs.

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Southeast Region: Adam Copper, Colorado Springs (adam.copper@coloradosprings.gov) & Jordan Becker, Matrix Design Group (jordan_becker@matrixdesigngroup.com)

- Upcoming networking event at a local brewery in Colorado Springs in late Jan/Feb
- Fieldtrip + Happy Hour planned for late May/June

COMMITTEE REPORTS

Annual Conference: Jason Messamer, CSU (jmessamer@csu.org)

Refer to main meeting minutes.

Floodplain Management: Monica Bortolini, City of Longmont (<u>Monica.Bortolini@longmontcolorado.gov</u>) & Connor Johnson, AECOM (<u>Connor.Johnson@aecom.com</u>)

- Next committee meeting is being planned for the mid-January invites will come soon.
- A Managing Floodplain Development Through the NFIP (EO273) class will be coordinated through FEMA and CWCB. The class will likely be in the Spring of 2025. A location has not been set yet. More to come.
- Upcoming Tour: Resilient St. Vrain Project Spring/Summer 2025

Colorado Flood TAP: Brian Varrella, CDOT (Brian.Varrella@state.co.us)

Next meeting is being planned for January/February

Outreach & Training: Andrew Kustusch, RESPEC (andrew.kustusch@respec.com) and Katie Kerstiens, MHFD (kkerstiens@mhfd.org)

- 1. January 24th: Full-day Crash Course in Scientific Programming & Data Analytics for Civil Engineering at MHFD. Check Events page for more info.
- 2. Coordinating with region reps to try and hold trainings outside Metro Region in 2025.
- 3. We are always looking for ideas for trainings, lunch and learns, and tours. Please reach out if you have a topic that interests you, a cool project you would like to show off, or if you have provided training for another organization!

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Stormwater Quality: Candice Owen, MHFD (cowen@mhfd.org) & Sara Johnson, Muller (sjohnson@mullereng.com)

 Meeting in early December with presentation and discussion on community values and benefits of water quality facilities, summarize the year, and start discussion of 2025 activities.

Scholarship: Ben Liu, Matrix (<u>ben liu@matrixdesigngroup.com</u>); Selena Klosowski, Denver (<u>selena.klosowski@denvergov.org</u>)

- Newly selected 2024-25 recipients were notified in early December. We received 4 applications for the Ben Urbonas Graduate and Family Scholarships, and 7 applications to the Undergraduate Scholarship.
- We are working with James Linden from SEMSWA to combine efforts and have the proceeds
 of the Race for the Watershed 5k that SEMSWA, Splash and the Cherry Creek
 Stewardship Partners host go towards the CASFM Scholarship fund. We are meeting
 1/23/25 at 9am to continue this coordinated effort.
- Golf Tournament is going to be May 16, 2025, Daniel Loewen is leading this fundraiser.
- Clay Shoot is being planned and led by Christopher Tofano. This might take place in 2025 as well.
- Silent Auction for 2025 will start soliciting for donations in July of 2025. Last year we started earlier and we didn't get much more donations. In fact, I think we got less. Lisa Froshaug is leading the Silent Auction this year.
- Next meeting should be held in February 2025 to go over fundraising goals for the year

Younger Members Group: Pieter van Leeuwen, Loewen Engineering (pvanleeuwen@loeweneng.com) & Luke McLean, Kimley-Horn (luke.mclean@kimley-horn.com)

- YMG Picnic at the Conference was a success, introducing a lot of new faces to YMG and with a visit from Danny Elsner and Jeremy Deischer.
- YMG Bowling Night at Hanger 101 Bar and Grill was held on 11/14.
- Ugly Sweater & Trivia event was held on December 11th
- More to come on upcoming events in 2025!

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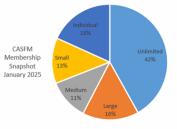
MISC. REPORTS

Membership: Stuart Gardner, CDOT (<u>stuart.gardner@state.co.us</u>) and Dan Hill (<u>dhill@mhfd.org</u>)

- Total Membership Revenue for 2024 was \$50,430 11% over 2023.
- The total number of members is up. In spite of strong renewals in November and December, the renewal percentage is a little behind last year at 88% compared to 94%.
- A few of the bundles are late renewing due to Bundle Admins leaving their organization and not arranging for a replacement.

Total Membership Revenue in 2024	\$50,430											
Wild Apricot - Credit Card	\$46,265											
Wild Apricot - Check	\$3,565											
With Conference Registrations	\$600											
	Jan-17	Jan-18	Jan-19	Jan-20	Jan-21	Jan-22	Jan-23	Jan-24	Jan-25		Wild	d Apric
Total Members	919	973	1032	1102	1118	1184	1206	1222	1303	2018	\$	18,8
Total Renewed by January Meeting	678	642	861	882	818	878	1011	1147	1150	2019	\$	22,2
Percentage	74%	66%	83%	80%	73%	74%	84%	94%	88%	2020	\$	18,4
Unlimited Bundles Renewed							12	15	14	2021	\$	20,5
Large Bundles Renewed	7	7	11	12	13	16	6	9	9	2022	\$	29,8
Medium Bundles Renewed	10	9	15	13	8	11	13	11	10	2023	\$	43,9
Small Bundles Renewed	23	24	18	25	23	20	19	23	20	2024	\$	49,8
Individuals Renewed	167	165	172	187	161	150	160	200	197			
Students Renewed	5	8	7	3	1	8	4	5	9			
Educator Renewed						2	2	3	3			
Retired Renewed				9	8	10	18	17	18			
Total Remaining to Renew	241	331	171	220	300	306	195	75	153	CASFM		
Remaining Unlimited Bundles							1	0	1			Small
Remaining Large Bundles	4	5	1	3	5	4	1	1	0	Snapshot January 20		13%
Remaining Medium Bundles	2	3	1	2	4	3	4	0	0	January 20	23	
Remaining Small Bundles	7	10	7	4	6	5	6	0	3			V
Remaining Individuals	69	87	76	77	93	101	77	54	106			_
Remaining Students				0	1	12	13	3	5			
Remaining Retired				0	2	1	0	1	0			

	Wil	d Apricot	Con	ference	То	tal
2018	\$	18,890	\$	1,250	\$	20,140
2019	\$	22,270	\$	2,880	\$	25,150
2020	\$	18,410	\$	1,530	\$	19,940
2021	\$	20,555	\$	2,325	\$	22,880
2022	\$	29,845	\$	840	\$	30,685
2023	\$	43,920	\$	1,400	\$	45,320
2024	\$	49,830	\$	600	\$	50,430



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No updates!